



## **Fusion Micro Finance Limited – Financial Results for Q1 FY24**

**Profit After Tax (PAT) grew 60.40% YoY to INR 120.46 crore**

**Asset Under Management (AUM) grew 31.43% YoY to INR 9,711.75 crore**

**Pre-provision Operating Profit (PPOP) grew 95.85% YoY to INR 235.39 crore**

**Delhi, 2<sup>nd</sup> August 2023:** Fusion Micro Finance [BSE (BOM: 543652) and NSE (NSE: FUSION)], today announced its unaudited and limited reviewed financial performance for the first quarter of the financial year 2023-24. The company continues to demonstrate robust growth and strong operating metrics posting its highest profit since inception.

### **Business Highlights: Q1 FY24**

- Asset Under Management (AUM) grew 31.43% YoY to INR 9,711.75 crore from INR 7,389.02 crore
- Disbursements grew 15.21% YoY to INR 2,284.61 crore
- Net NPA reduced to 0.78%
- Borrower base increased to ~36 lakh
- 17 branches added in Q1, increasing the total branch network to 1103 across 20 States, including 3 Union Territories

### **Financial Highlights: Q1 FY24**

- Total income increased by 53.36% YoY to INR 552.78 crore from INR 360.45 crore
- Net interest income (NII) increased by 59.24% YoY to INR 294.07 crore from INR 184.67 crore
- Pre-provision Operating Profit (PPOP) increased by 95.85% YoY to INR 235.39 crore from INR 120.19 crore
- Total Expected Credit Loss (ECL) is INR 328.38 crore (3.76%) (includes management overlay of INR 57.68 crore), GNPA reduced to 3.20% from 3.46% and NNPA reduced to 0.78% from 0.87% (QoQ)
- Write-offs were INR 59.36 crore
- Profit After Tax (PAT) increased by 60.40% YoY to INR 120.46 crore from INR 75.10 crore
- Healthy capital position with CRAR of 28.26%
- Robust liquidity of INR 1,177.08 crore of cash and cash equivalents, amounting to 11.84% of the total assets
- Credit Rating A positive by ICRA and A Stable by CRISIL and CARE

### **Financial Snapshot: Q1 FY24**

Particulars	(₹ in crore)				
	Q1 FY24	Q1 FY23	YoY%	Q4 FY23	QoQ%
Interest Income	479.00	329.36	45.43%	450.74	6.27%
Total Income	552.78	360.45	53.36%	520.69	6.16%
Finance Cost	183.48	143.19	28.14%	174.24	5.30%
Profit Before Tax	159.46	100.13	59.25%	151.93	4.96%
Profit After Tax	120.46	75.10	60.40%	114.52	5.19%
EPS (Basic) (₹)	12.00	9.07		12.81	
EPS (Diluted) (₹)	11.93	8.98		12.76	

**Key Metrics: Q1 FY24**

(₹ in crore)

Particulars	Q1 FY24	Q1 FY23	YoY%	Q4 FY23	QoQ%
AUM	9,711.75	7,389.02	31.43%	9,296.22	4.47%
Borrowers	0.36	0.29	25.69%	0.35	3.22%
Number of Branches	1,103	966	14.18%	1,086	1.57%
Particulars	Q1 FY24	Q1 FY23	YoY%	Q4 FY23	QoQ%
Net Interest Income (NII)	294.07	184.67	59.24%	273.75	7.42%
Pre-Provision Operating Profit (PPOP)	235.39	120.19	95.85%	221.12	6.45%
Key Ratios	Q1 FY24	Q1 FY23	YoY%	Q4 FY23	QoQ%
Net Interest Margin (NIM)	10.89%	9.38%	16.10%	10.57%	3.03%
Cost/Income Ratio	36.26%	44.68%	(18.85%)	36.18%	0.22%
Opex/Average AUM	5.64%	5.48%	2.92%	5.59%	0.89%
Gross NPA	3.20%	3.67%	(12.81%)	3.46%	(7.51%)
Expected Credit Loss (ECL)	328.38	244.27	34.43%	312.66	5.03%
Return on Assets (ROA) (Annualised)	4.99%	4.03%	23.82%	4.99%	0.00%
Return on Equity (ROE) (Annualised)	20.21%	21.81%	(7.34%)	20.24%	(0.15%)

Commenting on the performance, **Devesh Sachdev, Managing Director and CEO, Fusion Micro Finance Ltd.** said, “We are off to a good start and confident of maintaining the momentum going forward. In this quarter, our Profit After Tax (PAT) increased by 60.40% YoY to INR 120.46 crore from INR 75.10 crore. Our Asset Under Management (AUM) grew by 31.43% YoY to INR 9,711.75 crore from INR 7,389.02 crore and our borrower base grew to ~36 lakh. Our NIM has expanded to 10.89% and there would be further expansion before it stabilizes. We continue to strengthen our processes, digital capabilities, and human capital. Keeping our customers at the centre, we are confident of delivering sustainable growth”.

**About Fusion Micro Finance Limited:**

Fusion Micro Finance [BSE (BOM: 543652) and NSE (NSE: FUSION)] founded in 2010, is amongst India’s leading NBFC-MFIs, touching the lives of ~36 lakh rural clients in the country. Fusion Micro Finance was established with the core idea to create opportunities at the bottom of the pyramid by providing financial services to the underserved and unserved women entrepreneurs in rural areas. It is one of the youngest companies to be among the top NBFC MFIs in the country, growing consistently with an extensive network of 1,103 branches spread across 20 states including 3 Union Territories, as of June 2023. Fusion believes in robust business practices and transparent policies as expressed in its customer-centric efforts toward clients and is committed to creating sustained and balanced stakeholder value.

For more information, please visit [www.fusionmicrofinance.com](http://www.fusionmicrofinance.com) OR contact:

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