

Annexure - 1

FORM NO. MGT 9 EXTRACT OF ANNUAL RETURN

as on financial year ended on 31.03.2019

Pursuant to Section 92 (3) of the Companies Act, 2013 and rule 12(1) of the Company (Management & Administration) Rules, 2014.

I REGISTRATION & OTHER DETAILS:

| i | CIN | U65100DL1994PTC061287 |
|-----|---|---|
| ii | Registration Date | Monday, September 5, 1994 |
| lii | Name of the Company | Fusion Micro Finance Private Limited |
| iv | Category/Sub-category of the Company | Private Company NBFC-MFI |
| v | Address of the Registered office & contact details | H-1, C-Block, Community Centre, Naraina Vihar, New Delhi-110028 |
| vi | Whether listed company | Yes, the Non-Convertible Debentures of the company are listed. However, Equity shares of the company were not listed as on March 31, 2019 |
| vii | Name, Address & contact details of the Registrar & Transfer Agent, if any. | Link Intime India Private Limited C-13, Pannalal Silk Mills Compound, LBS Marg, Bhandup (West), Mumbai - 400 078. Tel. No.: +91 22 25946970; Fax No.: +91 22 25946969 E-mail: rnt.helpdesk@linkintime.co.in |
| | | Website: www.linkintime.co.in |

II PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10% or more of the total turnover of the company shall be stated

| S. No | Name & Description of main products/services | NIC Code of the Product /service | % to total turnover of the company |
|-------|--|-------------------------------------|------------------------------------|
| 1 | Microfinance and related activities | 64990 | 100.00% |

III PARTICULARS OF HOLDING , SUBSIDIARY & ASSOCIATE COMPANIES

| S. No | Name & address of the Company | CIN/GLN | Holding/ Subsidiary/ Associate | % of shares held | Applicable section |
|-------|-------------------------------|---------|-----------------------------------|------------------------|--------------------|
| 1 | NA | NA | NA | NA | NA |



IV SHAREHOLDING PATTERN (Equity Share capital Break up as % to total Equity)

(i)

| Category of Shareholders | No. of Shar | es held at the [As on 31- M | beginning of t | he year | No. of S | hares held at [As on 31-Ma | | year | % change during the year |
|---|-------------|--------------------------------|----------------|-------------------------|-----------|-------------------------------|-----------|----------------------|-----------------------------------|
| | Demat | Physical | Total | % of Total Shares | Demat | Physical | Total | % of Total Shares | |
| A. PROMOTERS | | | | | | | | | |
| (1) Indian | | | | | | | | | |
| a) Individual/HUF | 3,004,037 | - | 3,004,037 | 6.97% | 5,010,150 | - | 5,010,150 | 7.62% | 0.65% |
| b) Central Govt. or State Govt. | - | - | - | - | - | - | - | - | - |
| c) Bodies Corporates | - | - | - | - | ı | ı | - | - | - |
| d) Bank/FI | - | - | - | - | - | ı | - | - | - |
| e) Any other | - | - | - | - | - | - | - | - | - |
| SUB TOTAL:(A) (1) | 3,004,037 | - | 3,004,037 | 6.97% | 5,010,150 | - | 5,010,150 | 7.62% | 0.65% |
| (2) Foreign | | | | | | | | | |
| a) NRI- Individuals | - | - | - | - | - | - | - | - | - |
| b) Other Individuals | - | - | - | - | - | | - | - | - |
| c) Bodies Corp. | - | - | - | 1 | - | ı | - | - | 1 |
| d) Banks/FI | - | - | - | - | 1 | 1 | - | - | ı |
| e) Any other | - | - | - | - | - | - | - | - | - |
| SUB TOTAL (A) (2) | - | - | - | 0.00% | - | - | - | 0.00% | 0.00% |
| Total Shareholding of Promoter (A)= (A)(1)+(A)(2) | 3,004,037 | - | 3,004,037 | 6.97% | 5,010,150 | - | 5,010,150 | 7.62% | 0.65% |
| | | | | | | | | | |
| B. PUBLIC SHAREHOLDING | | | | | | | | | |
| (1) Institutions | | | | | | | | | |
| a) Mutual Funds | - | - | - | - | - | - | - | - | - |
| b) Banks/FI | - | - | - | - | - | - | - | - | - |
| C) Cenntral govt | - | - | - | - | - | - | - | - | - |



| | | l | | | | | | | TO A SECURITION OF THE PERSON |
|--|------------|------------|------------|---------|------------|------------|------------|---------|-------------------------------|
| d) State Govt. | - | - | | - | - | | - | - | - |
| e) Venture Capital Fund | - | - | - | - | - | - | - | - | - |
| f) Insurance Companies | - | - | - | - | - | - | - | - | - |
| g) FIIS | - | - | - | - | - | - | - | - | - |
| h) Foreign Venture Capital Funds | - | - | - | - | - | - | - | - | - |
| i) Others (specify) | - | - | - | - | - | - | - | - | - |
| SUB TOTAL (B)(1): | 1 | - | ı | 0.00% | ı | ı | ı | 0.00% | 0.00% |
| (2) Non Institutions | | | | | | | | | |
| a) Bodies corporates | ı | - | ı | 1 | ı | ı | ı | ı | ı |
| i) Indian | - | - | - | - | - | - | - | - | - |
| ii) Overseas | 19,001,181 | 20,129,144 | 39,130,325 | 90.85% | 47,489,584 | 11,741,295 | 59,230,879 | 90.13% | -0.73% |
| b) Individuals | - | - | - | - | - | - | - | - | - |
| i) Individual shareholders holding nominal share capital upto Rs.1 lakhs | - | - | - | - | - | 17,993 | 17,993 | 0.03% | 0.03% |
| ii) Individuals shareholders holding nominal share capital in excess of Rs. 1 lakhs | - | - | - | - | - | - | - | - | - |
| c) Others (Employees/ Trust) | - | 935,912 | 935,912 | 2.17% | - | 1,461,566 | 1,461,566 | 2.22% | 0.05% |
| SUB TOTAL (B)(2): | 19,001,181 | 21,065,056 | 40,066,237 | 93.03% | 47,489,584 | 13,220,854 | 60,710,438 | 92.38% | -0.65% |
| Total Public Shareholding (B)= (B)(1)+(B)(2) | 19,001,181 | 21,065,056 | 40,066,237 | 93.03% | 47,489,584 | 13,220,854 | 60,710,438 | 92.38% | -0.65% |
| C. Shares held by Custodian for GDRs & ADRs | - | - | - | - | - | - | - | - | - |
| Grand Total (A+B+C) | 22,005,218 | 21,065,056 | 43,070,274 | 100.00% | 52,499,734 | 13,220,854 | 65,720,588 | 100.00% | , |



(ii) SHAREHOLDING OF PROMOTERS

| S No. | Shareholders Name | | Shareholding at the beginning of the year April 01, 2018 | | | Shareholding at the end of the year March 31, 2019 | | |
|----------|----------------------|--------------|--|---|-----------------|--|--|--------|
| | | No of shares | % of total shares of the company | % of shares pledged encumbered to total shares | No of shares | % of total shares of the company | % of shares pledged encumbered to total shares | |
| 1 | Devesh Sachdev | 2,704,037 | 6.28% | - | 4,710,150 | 7.17% | - | 0.89% |
| 2 | Mini Sachdev | 300,000 | 0.70% | - | 300,000 | 0.45% | - | -0.25% |
| | Total | 3,004,037 | 6.98% | - | 5,010,150 | 7.62% | - | 0.64% |

(iii) CHANGE IN PROMOTERS' SHAREHOLDING (SPECIFY IF THERE IS NO CHANGE)

| S. No. | CHANGE IN PROMOTERS' SHAREHOLDING | • | the beginning of the ear | Cumulative Shareholding during the year | | |
|-----------|--|---------------|-------------------------------------|---|----------------------------------|--|
| | | No. of Shares | % of total shares of the company | No of shares | % of total shares of the company | |
| 1. | DEVESH SACHDEV | | | | | |
| | At the beginning of the year | 2,704,037 | 6.28% | 2,704,037 | 6.28% | |
| | Allotment of partly paid equity shares on 16/07/2018 | 647,659 | 1.29% | 3,351,696 | 7.57% | |
| | Allotment of partly paid equity shares on 05/12/2018 | 1,352,454 | 2.06% | 4,704,150 | 7.16% | |
| | Transfer on 29/12/2018 | 6,000 | 0.01% | 4,710,150 | 7.17% | |
| | At the end of the year | 4,710,150 | 9.63% | 4,710,150 | 7.17% | |

(iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters & Holders of GDRs & ADRs)

| S. No | | Shareholding at the beginning of the year | | | reholding during year |
|----------|--|---|----------------------------------|---------------|----------------------------------|
| | For Each of the Top 10 Shareholders | No. of shares | % of total shares of the company | No. of Shares | % of total shares of the company |
| 1. | Honey Rose Investment Ltd ("Warburg Pincus") | | | | |
| | At the beginning of the year | - | - | - | - |
| | Allotment on 05/12/2018 | 19,475,461 | 29.63% | - | - |
| | Transfer on 05/12/2018 | 9,153,989 | 13.93% | 28,629,450 | 43.56% |
| | At the end of the year | - | - | 28,629,450 | 43.56% |
| 2. | Creation Investments Fusion, LLC | | | | |



| | | | | | 101101 |
|----|--|------------|---------|------------|--------|
| | At the beginning of the year | 15,321,043 | 35.57% | - | - |
| | Date wise increase/decrease during the year | - | - | - | - |
| | At the end of the year | - | - | 15,321,043 | 23.31% |
| 3. | Oikocredit, Ecumenical Development Co-Operative Society U.A. | | | | |
| | At the beginning of the year | 6,606,375 | 15.34% | - | - |
| | Date wise increase/decrease during the year | - | - | - | - |
| | At the end of the year | - | - | 6,606,375 | 10.05% |
| 4. | Creation Investments Fusion II, LLC | | | | |
| | At the beginning of the year | - | - | - | 1 |
| | Transfer on 05/12/2018 | 5,134,920 | 11.92% | 5,134,920 | 7.81% |
| | At the end of the year | - | - | 5,134,920 | 7.81% |
| 5. | Global Financial Inclusion Fund | | | | |
| | At the beginning of the year | 3,539,091 | 8.22% | - | - |
| | Date wise increase/decrease during the year | - | - | - | - |
| | At the end of the year | - | - | 3,539,091 | 5.38% |
| 6. | Fusion Employee Benefit Trust | | | | |
| | At the beginning of the year | 898,234 | 2.09% | - | - |
| | Allotment on 16/07/2018 | 549,647 | 0.11% | 1,447,881 | 2.20% |
| | Transfer on 14/08/2018 | (46,895) | (0.07%) | 1,400,986 | 2.13% |
| | Transfer on 14/11/2018 | (12,750) | (0.02%) | 1,388,236 | 2.11% |
| | Transfer on 18/02/2019 | (34,677) | (0.05%) | 1,353,559 | 2.06% |
| | At the end of the year | - | - | 1,353,559 | 2.06% |
| 7. | Gourav Sirohi | | | | |
| | At the beginning of the year | 10,750 | 0.02% | 10,750 | 0.02% |
| | options exercised on 14/11/2018 | 12,750 | 0.02% | 23,500 | 0.04% |
| | options exercised on 18/02/2019 | 10,750 | 0.01% | 34,250 | 0.05% |
| | At the end of the year | - | - | 34,250 | 0.05% |
| 8. | Ramesh Chaubey | | | | |
| | At the beginning of the year | - | - | - | - |
| | options exercised on 14/08/2018 | 19,500 | 0.04% | 19,500 | 0.03% |
| | | | | | |



| | At the end of the year | - | - | 19,500 | 0.03% |
|-----|---------------------------------|----------|---------|--------|-------|
| 9. | Rahul Jain | | | | |
| | At the beginning of the year | 19,928 | 0.04% | 19,928 | 0.04% |
| | options exercised on 14/08/2018 | 23,065 | 0.02% | 42,993 | 0.06% |
| | Transfer on 29/12/2018 | (25,000) | (0.03%) | 17,993 | 0.03% |
| | At the end of the year | - | - | 17,993 | 0.03% |
| 10. | Sandeep Kumar Sharma | | | | |
| | At the beginning of the year | 7,000 | 0.01% | 7,000 | 0.01% |
| | Transfer on 29/12/2018 | 1,000 | 0.001% | 8,000 | 0.01% |
| | options exercised on 18/02/2019 | 7,000 | 0.01% | 15,000 | 0.02% |
| | At the end of the year | - | - | 15,000 | 0.02% |

(v) Shareholding of Directors & KMP

| S. No | | | nareholding ginning of tl | | Shareholding at the end of the year | | | % change in share holding |
|----------|------------------------------------|--------------|----------------------------------|---|-------------------------------------|---|---|---------------------------|
| | For Each of the Directors & KMP | No of shares | % of total shares of the company | % of shares pledged encumbered to total shares | No of shares | % of total shares of the company | % of shares pledged encumbered to total shares | |
| 1 | Devesh Sachdev | 2,704,037 | 6.28% | - | 4,710,150 | 7.17% | - | 0.89% |
| 2 | Nitin Gupta | - | - | - | - | - | - | - |
| 3 | Njord Andrewes* | - | - | - | - | - | - | - |
| 4 | Pradip Kumar Saha | - | - | - | | - | - | - |
| 5 | Albert Hofsink | - | - | - | - | - | - | - |
| 6 | Javed Ahmad Siddiqui* | - | - | - | - | - | - | - |
| 7 | Kenneth Dan Vander Weele | - | - | - | - | - | - | - |
| 8 | Laetitia Counye* | - | - | - | - | - | - | - |
| 9 | Narendra Ostawal** | - | - | - | - | - | - | - |
| 10 | Ratna Vishwanathan** | - | - | - | - | - | - | - |
| 11 | Deepak Madaan | - | - | - | - | - | - | - |
| 12 | Gaurav Maheshwari | - | - | - | - | - | - | - |

^{*} Mr. Njord Andrewes, Mr. Javed Ahmad Siddiqui & Ms. Laetitia Counye resigned w.e.f December 04, 2018.

^{**}Ms. Ratna Vishwanathan & Mr. Narendra Ostawal were appointed w.e.f May 24, 2018 & December 05, 2018 respectively.



V INDEBTEDNESS

| Indebtedness of the Co | ompany including intere | est outstanding/accrued | but not due for pa | yment |
|---|----------------------------------|-------------------------|--------------------|-----------------------|
| | Secured Loans excluding deposits | Unsecured Loans | Deposits | Total Indebtedness |
| Indebtedness at the beginning of the financial year | | | | |
| i) Principal Amount | 14,377,975,834 | 1,670,000,000 | - | 16,047,975,834 |
| ii) Interest due but not paid | - | - | - | - |
| iii) Interest accrued but not due | 152,236,680 | 4,446,812 | - | 156,683,492 |
| Total (i+ii+iii) | 14,530,212,514 | 1,674,446,812 | - | 16,204,659,326 |
| Change in Indebtedness during the financial year | | | | |
| Additions | 18,869,166,666 | - | - | 18,869,166,666 |
| Reduction | (7,992,466,992) | (384,058,508) | - | (8,376,525,500) |
| Net Change | 10,876,699,674 | (384,058,508) | - | 10,492,641,166 |
| Indebtedness at the end of the financial year | | | | |
| i) Principal Amount | 25,246,155,922 | 1,240,545,455 | - | 26,486,701,377 |
| ii) Interest due but not paid | 290,391 | | - | 290,391 |
| iii) Interest accrued but not due | 160,465,875 | 49,842,849 | - | 210,308,724 |
| Total (i+ii+iii) | 25,406,912,188 | 1,290,388,304 | - | 26,697,300,492 |

VI REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

A. Remuneration to Managing Director, Whole time director and/or Manager:

| S. No | Particulars of Remuneration | Mr. Devesh Sachdev DIN- 02547111 (MD & CEO) | Total Amount | |
|----------|--|---|--------------|--|
| 1 | Gross salary | | | |
| | (a) Salary as per provisions contained in section 17(1) of the Income Tax. 1961. | 8,649,609 | 8,649,609 | |
| | (b) Value of perquisites u/s 17(2) of the Income tax Act, 1961 | - | - | |
| | (c) Profits in lieu of salary under section 17(3) of the Income Tax Act, 1961 | - | - | |
| 2 | Stock option | | | |
| 3 | Sweat Equity | - | - | |
| 4 | Commission | - | - | |
| | as % of profit | - | - | |
| | others (Bonus) | 3,000,000 | 3,000,000 | |
| 5 | Others, please specify | - | - | |
| | Total (A) | 11,649,609 | 11,649,609 | |
| | Ceiling as per the Act | | | |



B. Remuneration to other directors:

| S. No | Particulars of Remuneration | Nitin Gupta | Njord Andrewes* | Pradip Kumar Saha | Albert Hofsink | Javed Ahmad Siddiqui* | Kenneth Dan Vander Weele | Laetitia Counye* | Ratna Vishwanath an** | Narendra Ostawal** | TOTAL |
|----------|--|----------------|--------------------|-------------------------|-------------------|-----------------------------|-----------------------------------|---------------------|-----------------------------|-----------------------|-----------|
| 1 | Independent Directors | | | | | | | | | | |
| | (a) Fee for attending board committee meetings | 420,000 | - | 460,000 | - | - | - | - | 380,000 | - | 1,260,000 |
| | (b) Commission | - | - | - | - | - | - | - | - | - | - |
| | (c)Others, please specify | - | - | 1 | - | - | - | - | - | - | - |
| | Total (1) | - | - | | - | - | - | - | - | - | 1,260,000 |
| 2 | Other Non-Executive Directors | | | | | | | | | | |
| | (a) Fee for attending board committee meetings | - | - | ı | - | - | - | - | - | 1 | - |
| | (b) Commission | - | - | - | - | - | - | - | - | - | - |
| | (c)Others, please specify. | - | - | 1 | - | - | - | - | - | - | - |
| | Total (2) | - | - | - | - | - | - | - | - | - | - |
| | Total (B)=(1+2) | - | - | - | - | - | - | - | - | - | - |
| | Total Managerial Remuneration | 420,000 | - | 460,000 | - | - | - | - | 380,000 | - | 1,260,000 |
| | Overall Ceiling as per the Act | - | - | - | - | - | - | - | | - | - |

^{*} Mr. Njord Andrewes, Mr. Javed Ahmad Siddiqui & Ms. Laetitia Counye resigned w.e.f December 04, 2018.

C. Remuneration to Key Managerial Personnel other than MD/MANAGER/WTD

| S. No. | Particulars of Remuneration | Key Manag | Total | |
|-----------|---|--|--|-----------|
| 1 | Gross Salary | Mr. Deepak Madaan (Company Secretary) | Mr. Gaurav Maheshwari (Chief Financial Officer) | Total |
| | (a) Salary as per provisions contained in section 17(1) of the Income Tax Act, 1961 | 1,353,944 | 4,476,112 | 5,830,056 |
| | (b) Value of perquisites u/s 17(2) of the Income Tax Act, 1961 | - | - | - |
| | (c) Profits in lieu of salary under section 17(3) of the Income Tax Act, 1961 | - | - | - |
| 2 | *Stock Option | - | - | - |
| 3 | Sweat Equity | - | - | • |
| 4 | Commission | - | - | - |
| | as % of profit | - | - | - |
| | Others (Bonus) | 550,000 | 875,000 | 1,425,000 |
| 5 | Others, please specify | - | - | - |
| | Total | 1,903,944 | 5,351,112 | 7,255,056 |

^{*}During the Year 2018-19, 10,000 stock options were granted to Company Secretary & 40,000 were granted to Chief Financial Officer under ESOP Scheme 2016

^{**}Ms. Ratna Vishwanathan & Mr. Narendra Ostawal were appointed w.e.f May 24, 2018 & December 05, 2018 respectively.



VII PENALTIES/PUNISHMENT/COMPOUNDING OF OFFENCES

| Туре | Section of the Companies Act | Brief Description | Details of Penalty/Punish ment/Compoun ding fees imposed | Authority (RD/NCLT/C ourt) | Appeal made if any (give details) | | | | |
|------------------------------|---------------------------------------|----------------------|--|----------------------------------|---|--|--|--|--|
| | | | | | | | | | |
| A. COMPANY | | | | | | | | | |
| | | | | | | | | | |
| Penalty | - | - | - | - | - | | | | |
| Punishment | - | - | - | - | - | | | | |
| Compounding | - | - | - | - | - | | | | |
| B. DIRECTORS | | | | | | | | | |
| Penalty | - | - | - | - | - | | | | |
| Punishment | - | - | - | - | - | | | | |
| Compounding | - | - | - | - | - | | | | |
| | | | | | | | | | |
| C. OTHER OFFICERS IN DEFAULT | | | | | | | | | |
| | | | | | | | | | |
| Penalty | - | - | - | - | - | | | | |
| Punishment | - | - | - | - | - | | | | |
| Compounding | - | - | - | - | - | | | | |

For and on behalf of the Board of Directors

Sd/- Sd/-

Devesh Sachdev Pradip Kumar Saha
(MD & CEO) (Director)

(MD & CEO) (Director)
DIN: 02547111 DIN: 02947368