

Quarterly Update FY 2019- 2020

A word from the Leadership Team



“I have been working with Fusion for the last 10 years. It is immensely fulfilling to be a part of a company that is serving the women in rural areas and making them empowered. Since inception to 500+ branches, my journey with Fusion has been rewarding. The way we work together as one team and the support we receive from our seniors speak a lot about the great working culture we have here. We are focussed on effectively serving the clients and providing support to the team at the field level. In the coming years, I aim to contribute towards expanding our business operations, serve clients better and build a strong team”.

Himanshu Dutt
AVP - Business Operations

Successful Closure of Series F Equity Round

INR 500 Cr raised from our existing investors Warburg Pincus and Creation Investments

INR 3343 Cr in Asset Under Management (AUM)

Serving 1.8 Mn Clients

Reaching out to 232 poorest and backward districts out of 278 operating districts

36 new branches in Tamil Nadu, Chhattisgarh, Assam, Bihar, Madhya Pradesh, Rajasthan, Gujarat, Uttar Pradesh, Punjab and Odisha



Fusion receives 'Best BFSI Brand Award' from Mr. Rameswar Teli (Minister of State - Food Processing Industries) at India UAE Strategic Conclave 2019



Fusion receives 'Dream Company to Work Award' in MFI category from ABP News at BFSI Conclave, Mumbai 2019

Corporate Social Responsibility

Daan Utsav - Joy of Giving Week



Fusion celebrated 'Daan Utsav' by donating educational toys & games to underprivileged children on the occasion of Children's Day at Madhya Pradesh and Uttarakhand. Simultaneously, shawls were distributed to women living in backward areas of Odisha.

Healthcare



Specialized eye and health checkup camps were organized across 12 districts of Madhya Pradesh, Uttar Pradesh, Haryana, Punjab, Bihar, Odisha and Gujarat. Spectacles were provided and surgeries were facilitated for cataract patients.

Financial & Digital Literacy



Financial and digital literacy programs were conducted to enhance awareness on various aspects of financial management and digital payment in rural areas of Madhya Pradesh, Bihar, Rajasthan, Haryana, Uttarakhand, Jharkhand, Chhattisgarh and Uttar Pradesh.

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Wheelchair Donation



On International Day of Disabled Persons, 60 wheelchairs were donated to physically challenged people across Rajasthan, Uttar Pradesh, Jharkhand, Punjab, Odisha, West Bengal and Puducherry. 21 wheelchairs were donated to Ex Servicemen (ESM) of Army, some of them are war casualty.

Educational Sponsorship



Educational sponsorship provided to the underprivileged girls studying in Udbhav school, Hyderabad for the third consecutive year.



Employee Engagement Activity

Star Awards



Star award was presented to employees for their outstanding performance.

Long Service Awards



Long service award given to 174 employees for their association and commitment to Fusion.

Celebration of Festivals



Diwali, Gandhi Jayanti and Christmas celebrated with full enthusiasm at head office and across all the branches.

Employee Speak



“I joined Fusion in April 2014 as an Assistant Manager - Operations. Since then, every day has been a new day for me in the organization. This is a place where anyone can present their ideas and earn respect for themselves. Fusion has provided us a culture where employees take ownership of their work and learn in multiple ways. It has been an enriching experience for me, the way I have grown over the years, results I have achieved and the people I have worked with”.

Amit Kumar Singh
Manager - IT & Operations

Client Speak

“We have seen hardships in our lives. With my husband earning very little from his shop, we used to struggle a lot to run the household and to pay children’s school fees. We didn’t want to ask for money from relatives and friends. We knew going to a bank is also not an option. My daughters were young, they needed to have a good life and education. But all of these were beyond our control. In the meanwhile, I got to know about Fusion and approached them for the loan to start a dairy farm. We started on a small scale but gradually the business grew to provide more stability in life, improving financial status and lifestyle. It helped me gain respect and establish my position in the family. I feel happy to have been able to ensure a good education for our children and a secure future. I would like to thank Fusion for transforming me from a housewife to an entrepreneur”.

Dipa Devi
Baghmora, Assam



This quarterly update is meant for Fusion stakeholders and friends. Please use discretion in sharing it.

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